

Target Market Determination

Realm High Income Fund ARSN 159 673 533

Introduction

This Target Market Determination (**TMD**) is required under section 994B of the *Corporations Act 2001* (Cth) (**the Act**). This TMD describes the class of consumers that comprises the target market for the financial product and matters relevant to the product's distribution and review (specifically, distribution conditions, review triggers and periods, and reporting requirements). Distributors must take reasonable steps that will, or are reasonably likely to, result in distribution of the product being consistent with the most recent TMD (unless the distribution is excluded conduct).

This document is **not** a product disclosure statement (**PDS**) and is **not** a complete summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the PDS for the product before making a decision whether to buy this product.

Important terms used in this TMD are defined in the TMD Definitions which supplement this document. Capitalised terms have the meaning given to them in the product's PDS, unless otherwise defined. The PDS is available at www.oneinvestment.com.au/realm or www.realminvestments.com.au

Target Market Summary

This product is intended for use as a Core component (up to 50%), Minor allocation (up to 25%) and Satellite allocation (up to 10%) for a consumer who is seeking Capital Preservation and Income Distribution and who has a Medium risk and return profile for that portion of their investment portfolio. It is likely to be consistent with the financial situation and needs of a consumer with a 2 year investment timeframe and who is unlikely to need to access their capital on less than one week's notice.

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Fund and Issuer identifiers

Issuer	One Managed Investment Funds Ltd	Fund name	Realm High Income Fund (Ordinary, Wholesale and Advisor Units)
Issuer ABN	47 117 400 987	ARSN	159 673 533
Issuer AFSL	297042	APIR Code	OMF0001AU, OMF0009AU, OMF0018AU,
Fund manager	Realm Investment House	ISIN Code	N/A
TMD contact details	DDO@oneinvestment.com.au	Market Identifier Code	N/A
TMD issue date	16 June 2026	Product Exchange code	N/A
TMD Version	2.3	Distribution status of fund	Available

TMD indicator key

The Consumer Attributes for which the product is likely to be appropriate have been assessed using a red/amber/green rating methodology with appropriate colour coding:

In target market	See product description	Not in target market
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Instructions

In the tables below, Column 1, Consumer Attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in column 1 is likely to be in the target market for this product.

Appropriateness

The Issuer has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target market, as the features of this product in Column 3 of the table below are likely to be suitable for consumers with the attributes identified with a green TMD Indicator in Column 2.

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Investment products and diversification

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (for example, with an intended product use of *minor allocation*). In such circumstances, the product should be assessed against the consumer’s attributes for the relevant portion of the portfolio, rather than the consumer’s portfolio as a whole. For example, a consumer may seek to construct a balanced or moderate diversified portfolio with a minor allocation to growth assets. In this case, a product with a *High* risk/return profile may be consistent with the consumer’s objectives for that *minor allocation* notwithstanding that the risk/return profile of the consumer as a whole is *Medium*. In making this assessment, distributors should consider all features of a product (including its key attributes).



The FSC has provided more detailed guidance on how to take this *portfolio view* for diversification, available on the [FSC website](#).

Consumer Attributes	TMD indicator	Product description including key attributes
Consumer’s investment objective		
Capital Growth	Not in target market	<p>The Fund aims to pay monthly income distributions by investing in domestic investment grade asset-backed, bank-issued and corporate-issued bonds . The Fund may also include direct and indirect investments in global and domestic non-investment grade bonds, global and domestic government securities, inflation linked securities, hybrid securities, credit facilities, bank term deposits, international agency, supranational debt, derivatives, repurchase agreements, cash and other credit related financial products.</p> <p>The Fund consists of three classes of units comprising:</p> <ul style="list-style-type: none"> • Adviser units which are offered exclusively to Advised clients; • Wholesale units which are offered to and can only be invested in by Wholesale investors and via platforms; and • Ordinary Units which are offered to retail investors. <p>The Fund is not intended for investors who are seeking exposure to growth assets, but focusses on providing monthly income distributions and majority investment in assets which</p>
Capital Preservation	In target market	
Income Distribution	In target market	

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Consumer Attributes	TMD indicator	Product description including key attributes
		<p>offer capital preservation. While an investment in the Fund could experience capital loss and is higher risk and more volatile than cash or fixed income securities, the Fund is expected to exhibit lower volatility than growth assets in a market downturn.</p> <p>The Fund is appropriate for investors seeking capital preservation because it predominantly invests in fixed income and credit assets that are intended to reduce the likelihood of significant capital fluctuations. While capital loss remains possible, and the Fund is not a capital guaranteed investment, the Fund's diversified exposure to investment grade and higher quality credit assets is intended to provide greater stability than growth-oriented investments. This approach aims to protect capital while providing regular income.</p>
Consumer's intended product use (% of Investable Assets)		
Solution/Standalone (up to 100%)	Not in target market	<p>The Fund aims to provide exposure to domestic investment grade asset-backed, bank-issued and corporate-issued bonds. The Fund may also include direct and indirect investments in global and domestic non-investment grade bonds, global and domestic government securities, inflation linked securities, hybrid securities, credit facilities, bank term deposits, international agency, supranational debt, derivatives, repurchase agreements, cash and other credit related financial products. Accordingly, the Funds diversification is Low to Medium (see diversification definitions below). The product is suited to investors intending to use the product as a Core allocation of their portfolio to spread this risk across a broad portfolio of investments.</p>
Major allocation (up to 75%)	Not in target market	
Core component (up to 50%)	In target market	
Minor allocation (up to 25%)	In target market	
Satellite allocation (up to 10%)	In target market	
Consumer's investment timeframe		
Minimum investment timeframe	2 years	<p>While investors may request to redeem from the Fund on any business day, the Fund is managed with the intention of generating returns over the Medium term. The minimum suggested timeframe for holding investments in the Fund is 2 to 5 years.</p>
Consumer's Risk (ability to bear loss) and Return profile		

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Consumer Attributes	TMD indicator	Product description including key attributes
Low	See product description for issuer instructions	The Fund seeks to deliver a minimum monthly return for each class of units of approximately 300 basis points per annum over the RBA overnight cash rate through the market cycle.
Medium	In target market	<p>However, returns from the Fund are not guaranteed and there are risks involved in the Fund, which may include the following:</p> <ul style="list-style-type: none"> • The value of derivative instruments can be highly volatile and can result in significant losses, sometimes in excess of the amount invested to purchase the derivative. • Interest rate movements can negatively affect the value of the Fund’s assets from time to time resulting in a decrease in unit prices <p>Over a 20 year period, the Fund is expected to have no more than 1 year with a negative return. Therefore the Fund has a risk band of 1 (Low).</p> <p>Issuer instructions for Amber*</p> <p>Low: Low risk is amber because the Fund is expected to meet investor’s return profile but may not necessarily meet their risk appetite.</p> <p>High: High risk is amber because the Fund is expected to meet investor’s risk appetite but may not necessarily meet their return profile.</p>
High	See product description for issuer instructions	
Very high	Not in target market	
Extremely high	Not in target market	
Consumer’s need to access capital		
Within one week of request	In target market	Under ordinary circumstances it is expected the Fund will be ‘liquid’ and investors can request to withdrawal all or part of their investment by submitting a withdrawal request.
Within one month of request	In target market	
Within three months of request	In target market	Generally, if a valid withdrawal request is received by the Fund’s administrator before 2.00pm Sydney time on a Business Day (referred to as the transaction cut-off time), it will usually be processed using the Unit price determined as at that day.
Within one year of request	In target market	Provided the Fund is liquid, valid withdrawal requests expect to be satisfied within 5 Business Days, and no later than 21 Business days after receipt of the withdrawal request. While this timing is not guaranteed, to date all withdrawal requests have been accepted and paid within
Within 5 years of request	In target market	
Within 10 years of request	In target market	

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Consumer Attributes	TMD indicator	Product description including key attributes
10 years or more	In target market	the stated timeframes. However, if the Fund is illiquid (as defined in the Corporations Act), then investors will only be able to withdraw their investment by accepting a periodic withdrawal offer made to all investors. This has not occurred to date and is considered very unlikely.

Distribution conditions/restrictions

Interests in the Fund may be distributed to retail clients either directly using an application form or through an investment platform or superannuation product, subject to the following conditions.

Distribution conditions	Distribution condition rationale	Distributors this condition applies to
<p>Direct retail investors (advised)</p> <p>Retail investors who confirm they have received personal advice and that the application to invest in the Fund is to implement that advice on an online or paper application form have no distribution conditions.</p> <p>The investor or the adviser on their behalf must provide the adviser's adviser number on the application form.</p>	<p>A retail investor receiving personal advice will have received advice that an investment in the Fund is appropriate having regard to their individual circumstances. Distribution to such investors is not restricted in order to implement that personal advice under the Design and Distribution Obligation regime.</p> <p>A representative of the Issuer will check the adviser number provided against ASIC's Financial Advisers Register, through the Moneysmart website, to confirm the adviser is currently authorised to provide personal advice.</p>	Issuer
<p>Direct retail investors (not advised)</p> <p>Direct investors who have not received personal advice may only apply for an interest in the Fund through an on-line application form, through which they must:</p> <ul style="list-style-type: none"> • acknowledge that they have read the PDS; and 	<p>This distribution condition will make it likely that direct retail investors will be in the target market for the Fund because investors will be informed about the key features and risks of the Fund before acquiring an interest.</p>	Issuer

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Distribution conditions	Distribution condition rationale	Distributors this condition applies to
<ul style="list-style-type: none"> answer questions regarding their needs, objectives and financial situation. <p>The on-line application form includes filtering questions and alerts including, in certain circumstances, prompting investors to seek further advice before progressing with the application.</p> <p>The Issuer will monitor this.</p>		
<p>Investment service or superannuation fund</p> <p>The PDS for the Fund may be given to people who wish to access the Fund indirectly through an Investor Directed Portfolio Service (IDPS), IDPS-like scheme or a nominee or custody service, a managed account or any other service or platform approved by the Issuer (collectively referred to as an ‘investment service’) or through a superannuation fund.</p> <p>The Issuer will accept applications for investments through an investment service or a superannuation fund only where it considers the investment service or superannuation fund to be likely to comply with its legal and regulatory obligations.</p>	<p>The distribution conditions applying to investment services and superannuation funds will make it likely that these investors will be in the target market for the Fund because:</p> <ul style="list-style-type: none"> the PDS for the Fund is made available to prospective investors by the investment service or superannuation fund in accordance with their disclosure obligations; investment service or superannuation funds as distributors must take reasonable steps to ensure that their distribution activities will or are reasonably likely to result in retail product distribution conduct being consistent with this TMD; investment service or superannuation funds as distributors are required to comply with reporting requirements (set out below); and the Issuer will monitor complaints and significant dealings in order to assess the effectiveness of the product distribution arrangements via an investment service or superannuation fund and make changes as necessary. 	<p>Investment services and superannuation funds</p>

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Distribution conditions	Distribution condition rationale	Distributors this condition applies to
Wholesale investors Wholesale Investors (being those who provide evidence with their application form that they are within the definition of wholesale client under section 761G of the Corporations Act) may invest by completing an on-line application form or paper application form with no distribution conditions.	Distribution to wholesale investors is not restricted under the Design and Distribution Obligation regime.	N/A

Review triggers

Material change to key attributes, fund investment objective and/or fees.
Material deviation from benchmark / objective over sustained period.
Key attributes have not performed as disclosed by a material degree and for a material period.
Determination by the issuer of an ASIC reportable Significant Dealing.
Material or unexpectedly high number of complaints (as defined in section 994A(1) of the Act) about the product or distribution of the product.
The use of Product Intervention Powers, regulator orders or directions that affects the product.
Fund becomes illiquid for more than 60 days.

Mandatory TMD review periods

Review period	Maximum period for review
Initial review	<i>1 year, 3 months</i>
Subsequent review	<i>1 year, 3 months</i>

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Distributor reporting requirements

Reporting requirement	Reporting period	Which distributors this requirement applies to
Complaints (as defined in section 994A(1) of the Act) relating to the product. The distributor should provide all the content of the complaint, having regard to privacy.	As soon as practicable but no later than 10 business days following end of calendar quarter.	All distributors
Significant dealing outside of target market, under section 994F(6) of the Act. See Definitions for further detail.	As soon as practicable but no later than 10 business days after distributor becomes aware of the significant dealing.	All distributors

If practicable, distributors should adopt the FSC data standards for reports to the issuer. Distributors must report to One Managed Investment Funds Limited using the email address DDO@oneinvestment.com.au or the method specified at <https://www.oneinvestment.com.au/ddo/>.

Definitions

In some instances, examples have been provided below. These examples are indicative only and not exhaustive.

Term	Definition
Consumer's investment objective	
Capital Growth	The consumer seeks to invest in a product designed or expected to generate capital return over the investment timeframe. The consumer prefers exposure to growth assets (such as shares or property) or otherwise seeks an investment return above the current inflation rate.
Capital Preservation	The consumer seeks to invest in a product designed or expected to have low volatility and minimise capital loss. The consumer prefers exposure to defensive assets that are generally lower in risk and less volatile than growth investments (this may include cash or fixed income securities).

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Term	Definition
Income Distribution	The consumer seeks to invest in a product designed or expected to distribute regular and/or tax-effective income. The consumer prefers exposure to income-generating assets (this may include high dividend-yielding equities, fixed income securities and money market instruments).
Consumer's intended product use (% of Investable Assets)	
Solution/Standalone (up to 100%)	The consumer may hold the investment as up to 100% of their total <i>investable assets</i> . The consumer is likely to seek a product with <i>very high</i> portfolio diversification.
Major allocation (up to 75%)	The consumer may hold the investment as up to 75% of their total <i>investable assets</i> . The consumer is likely to seek a product with at least <i>high</i> portfolio diversification.
Core Component (up to 50%)	The consumer may hold the investment as up to 50% of their total <i>investable assets</i> . The consumer is likely to seek a product with at least <i>medium</i> portfolio diversification.
Minor allocation (up to 25%)	The consumer may hold the investment as up to 25% of their total <i>investable assets</i> . The consumer is likely to seek a product with at least <i>low</i> portfolio diversification.
Satellite allocation (up to 10%)	The consumer may hold the investment as up to 10% of the total <i>investable assets</i> . The consumer may seek a product with <i>very low</i> portfolio diversification. Products classified as <i>extremely high</i> risk are likely to meet this category only.
<i>Investable Assets</i>	Those assets that the investor has available for investment, excluding the residential home.
Portfolio diversification (for completing the key product attribute section of consumer's intended product use)	
Note: exposures to cash and cash-like instruments may sit outside the diversification framework below.	
Very low	The product provides exposure to a single asset (for example, a commercial property) or a niche asset class (for example, minor commodities, crypto-assets or collectibles).
Low	The product provides exposure to a small number of holdings (for example, fewer than 25 securities) or a narrow asset class, sector or geographic market (for example, a single major commodity (e.g. gold) or equities from a single emerging market economy).

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Term	Definition
Medium	The product provides exposure to a moderate number of holdings (for example, up to 50 securities) in at least one broad asset class, sector or geographic market (for example, Australian fixed income securities or global natural resources).
High	The product provides exposure to a large number of holdings (for example, over 50 securities) in multiple broad asset classes, sectors or geographic markets (for example, global equities).
Very high	The product provides exposure to a large number of holdings across a broad range of asset classes, sectors <u>and</u> geographic markets with limited correlation to each other.
Consumer's intended investment timeframe	
Minimum	The minimum suggested timeframe for holding the product. Typically, this is the rolling period over which the investment objective of the product is likely to be achieved.
Consumer's Risk (ability to bear loss) and Return profile	
<p>This TMD uses the Standard Risk Measure (SRM) to estimate the likely number of negative annual returns for this product over a 20 year period, using the guidance and methodology outlined in the <i>Standard Risk Measure Guidance Paper For Trustees</i> (note the bands in the SRM guidance differ from the bands used in this TMD). However, SRM is not a complete assessment of risk and potential loss. For example, it does not detail important issues such as the potential size of a negative return (including under conditions of market stress) or that a positive return could still be less than a consumer requires to meet their investment objectives/needs. The SRM methodology may be supplemented by other risk factors. For example, some products may use leverage, derivatives or short selling; may have liquidity or withdrawal limitations; may have underlying investments with valuation risks or risks of capital loss; or otherwise may have a complex structure or increased investment risks, which should be documented together with the SRM to substantiate the product risk rating.</p> <p>A consumer's desired product return profile would generally take into account the impact of fees, costs and taxes.</p>	
Low	<p>For the relevant part of the consumer's portfolio, the consumer:</p> <ul style="list-style-type: none"> • has a conservative or low risk appetite, • seeks to minimise volatility and potential losses (e.g. has the ability to bear up to 1 negative return over a 20 year period (SRM 1 to 2)), and • is comfortable with a low target return profile. <p>The consumer typically prefers stable, defensive assets (such as cash).</p>

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Term	Definition
Medium	<p>For the relevant part of the consumer’s portfolio, the consumer:</p> <ul style="list-style-type: none"> • has a moderate or medium risk appetite, • seeks low volatility and potential losses (e.g. has the ability to bear up to 4 negative returns over a 20 year period (SRM 3 to 5)), and • is comfortable with a moderate target return profile. <p>The consumer typically prefers defensive assets (for example, fixed income).</p>
High	<p>For the relevant part of the consumer’s portfolio, the consumer:</p> <ul style="list-style-type: none"> • has a high risk appetite, • can accept high volatility and potential losses (e.g. has the ability to bear up to 6 negative returns over a 20 year period (SRM 5 or 6)), and • seeks high returns (typically over a medium or long timeframe). <p>The consumer typically prefers growth assets (for example, shares and property).</p>
Very high	<p>For the relevant part of the consumer’s portfolio, the consumer:</p> <ul style="list-style-type: none"> • has a very high risk appetite, • can accept very high volatility and potential losses (e.g. has the ability to bear 6 to 7 negative returns over a 20 year period (SRM 6 or 7)), and • seeks to maximise returns (typically over a medium or long timeframe). <p>The consumer typically prefers high growth assets (such as high conviction portfolios, hedge funds, and alternative investments).</p>
Extremely high	<p>For the relevant part of the consumer’s portfolio, the consumer:</p> <ul style="list-style-type: none"> • has an extremely high risk appetite, • can accept significant volatility and losses, and • seeks to obtain accelerated returns (potentially in a short timeframe). <p>The consumer seeks extremely high risk, speculative or complex products which may have features such as significant use of derivatives, leverage or short positions or may be in emerging or niche asset classes (for example, crypto-assets or collectibles).</p>
Consumer’s need to access capital	
<p>This consumer attribute addresses the likely period of time between the making of a request for redemption/withdrawal (or access to investment proceeds more generally) and the receipt of proceeds from this request under ordinary circumstances.</p>	

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Term	Definition
Distributor Reporting	
Significant dealings	<p>Section 994F(6) of the Act requires distributors to notify the issuer if they become aware of a significant dealing in the product that is not consistent with the TMD. Neither the Act nor ASIC defines when a dealing is ‘significant’ and distributors have discretion to apply its ordinary meaning.</p> <p>The issuer will rely on notifications of significant dealings to monitor and review the product, this TMD, and its distribution strategy, and to meet its own obligation to report significant dealings to ASIC.</p> <p>Dealings outside this TMD may be significant because:</p> <ul style="list-style-type: none"> • they represent a material proportion of the overall distribution conduct carried out by the distributor in relation to the product, or • they constitute an individual transaction which has resulted in, or will or is likely to result in, significant detriment to the consumer (or class of consumer). <p>In each case, the distributor should have regard to:</p> <ul style="list-style-type: none"> • the nature and risk profile of the product (which may be indicated by the product’s risk rating or access to capital timeframes), • the actual or potential harm to a consumer (which may be indicated by the value of the consumer’s investment, their intended product use or their ability to bear loss), and • the nature and extent of the inconsistency of distribution with the TMD (which may be indicated by the number of red and/or amber ratings attributed to the consumer). <p>Objectively, a distributor may consider a dealing (or group of dealings) outside the TMD to be significant if:</p> <ul style="list-style-type: none"> • it constitutes more than half of the distributor’s total retail product distribution conduct in relation to the product over the quarter, • the consumer’s intended product use is <i>solution/standalone</i>, • the consumer’s intended product use is <i>core component</i> or higher and the consumer’s risk/return profile is <i>low</i>, or • the relevant product has a green rating for consumers seeking <i>extremely high</i> risk/return.

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Disclaimer

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