# **Realm Capital Series 2018-1**

# November 2019



### **Fund Strategy**

The Realm Capital Series 2018-1 (Fund) will invest in balance sheet funding and syndicated bank warehousing facilities. Realm Investment House (RIH) will partner with the major banks and best of breed non-bank corporate lenders to acquire exposures in these newly capitalised facilities. RIH's assessment of the opportunities will generate good risk adjusted income returns, particularly when compared to the 'public term out market' for the same level of risk. Diversification within the Fund will be achieved by diversity of banking partners, facility sponsors and the number of individual facilities. RIH's risk management and assessment overlay are used in assessing eligible exposures. RIH will actively manage & monitor the risk of each funding facility exposure during the term of the fund.

### **Fund Objective**

The strategy targets a return of 4.75% p.a. over the RBA cash rate over the life of the strategy. The Fund may suit investors seeking a high yield return with a moderate to high risk tolerance.

#### **Fund Feature**

While the termination and return of investor funds is available on the 5<sup>th</sup> anniversary (22.6.23) the manager will help facilitate off market transfers (Application Liquidity) on a case by case basis.

### **Net Performance**

Period	2018-1 Units	RBA Cash Rate Return
1 Month	0.45%	0.06%
3 Month	1.45%	0.21%
6 Month	3.55%	0.48%
12 Month	7.60%	1.23%
Since Inception*	7.90%	1.31%

### Fund details

**Distribution Frequency: Quarterly** 

Applications: Closed

Transfers: Units can be transferred to an existing/new investor upon the completion of required documentation as per the PDS (Section 4.5)

Pricing & Reporting Frequency: Quarterly
Minimum Investment Timeframe: 5 years (22.6.23)

Inception Date: 22.6.2018 Fund size: AUD \$30 million Benchmark: RBA Cash Rate

Buy/Sell: Nil

APIR Codes: OMF8680AU Management Fees: 1.25% plus GST

Responsible Entity: One Managed Investment Funds Ltd

Custodian: Mainstream Funds Services Pty Ltd Unit Pricing and Unit Price History:

www.realminvestments.com.au/media/4

Fund Statistics	
Running Yield	8.12%
Targeted Running Yield	5.50%
Credit Duration	1.80
Average Credit Rating	BB+
Number of positions	20

# Gross Running Yield\* 8.12%

\*Past performance is not indicative of future performance. The Gross Running Yield is the pre-fee income attributable to the portfolio, total return will be a function of this yield minus the fee. Please note the unit price can also experience modest variance as pay out of distributions sit at 95%. All outstanding amounts will be paid at the 30th of June.

### Credit Fundamentals explained

The Fund invests in syndicated bank warehouse facilities (Facilities). These Facilities are lines of credit which major banks provide senior funding to and the Fund invests alongside or in a junior position to the bank as the senior funder. In all cases these Facilities also have equity capital that is funded by the Originator or Sponsor, "skin in the game". These Facilities have an number of term features which help mitigate risk that can exist when investing in warehouse syndication. These terms can vary from deal to deal and can include:-

- underlying assets (the mortgages) are security against the drawdown of the facility
- · increased level of equity enhancement when compared to securities that trade in the over the counter market
- favourable intercreditor rights
- · short credit terms
- additional covenants
- in many instances originator balance sheet cover to make good losses and Non-Performing Loans (NPL)
- · higher financing rate of return due to the structure, and the inability of the Facility to be traded quickly

Furthermore, where the total number of Non-Performing Loans (NPLs) breach arrears covenant limit, the originator is required to add additional capital to offset the breach. If there is a default and a loss on any loan, this is charged off against the excess income or capital of the originator in the facility. The originator must make this loss good and maintain a minimum capital balance NPL's can be removed from the facility, back onto the originators balance sheet in some instances.

ortfolio Managers: Andrew Papageorgiou Rob Camilleri Client Services: 03 8560 7297

## **Fund Update**

The portfolio is invested across a range of syndicated mortgage and asset backed warehouses, as well as public residential mortgage backed securities (RMBS) transactions. At month end approximately 82% of the capital series is invested within syndicated warehouse and structured RMBS notes, with approximately 13% of the fund held in public RMBS securities. The weighted average credit rating of the portfolio sits at BB+, with a short weighted credit duration of 1.80 years and a pre fee running yield of 8.12%.

## Domestic Economic Performance & System Risk

**Realm System Risk Monitor:** Our system risk monitor remains stable. While property prices have shown solid signs of recovery, we are still seeing very weak system growth in debt. We characterise this environment as being highly accommodative for investing in Australian system risk.

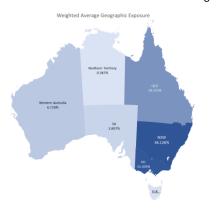
Realm Australian Eco Monitor: Our domestic economic monitor is continuing to deteriorate on the back of softening labour market measures, while weak inflation and investment persists. However, in a broad sense the system remains stable. We believe recent outcomes have increased the onus on the government to deliver a fiscal response to the softness. Despite this, our base case remains that we expect the Aussie Eco measure to recover gradually as property stabilises and interest rate cuts drive a recovery in consumption and an improvement in investment.

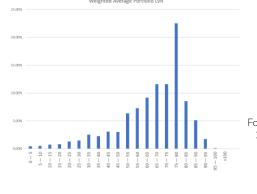
# Housing arrears & portfolio performance

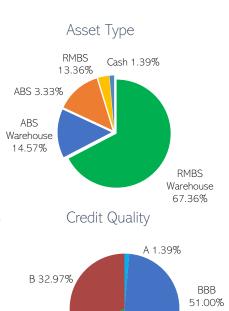
Portfolio arrears increased over the month, rising to 1.67%. This was driven primarily by the "terming out" of a warehouse exposure - i.e. using loans previously funded by the warehouse to create a separate public transaction, distinct from the warehouse. This reduces the total warehouse size, and as such, remaining loans in the warehouse become a bigger proportion of the outstanding warehouse balance. This is despite the fact that the number of individual loans in arrears was actually seen to decrease. We continue to view arrears as well within the normal range, and they continue to be managed to meet our internal risk/return criteria.

The S&P arrears index (SPIN) showed prime arrears for the month of September improving to 0.95% from 1.00%. Non-conforming arrears weakened to 3.89% from 3.47%. Major bank arrears weakened slightly, rising to 1.21% from 1.20%, while regional banks remained in line 1.57%.

Geographically, NSW and VIC improved, 2bps to 1.21% and 1bp to 1.26% respectively. Arrears in the remaining states were mixed with the ACT and the NT continuing to improve, while WA, SA and TAS arrears ended the month slightly weaker on balance.







Portfolio Composition

Liquidity

1.39%.

Non Bank

92.45%

Major Bank

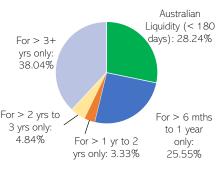
1.68%

Regional

Bank

4.49%

# Maturity Profile



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BB 14.64%

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