# **Realm Capital Series 2018-1**

# October 2019



# **Fund Strategy**

The Realm Capital Series 2018-1 (Fund) will invest in balance sheet funding and syndicated bank warehousing facilities. Realm Investment House (RIH) will partner with the major banks and best of breed non-bank corporate lenders to acquire exposures in these newly capitalised facilities. RIH's assessment of the opportunities will generate good risk adjusted income returns, particularly when compared to the 'public term out market' for the same level of risk. Diversification within the Fund will be achieved by diversity of banking partners, facility sponsors and the number of individual facilities. RIH's risk management and assessment overlay are used in assessing eligible exposures. RIH will actively manage & monitor the risk of each funding facility exposure during the term of the fund.

# **Fund Objective**

The strategy targets a return of 4.75% p.a. over the RBA cash rate over the life of the strategy. The Fund may suit investors seeking a high yield return with a moderate to high risk tolerance.

### **Fund Feature**

While the termination and return of investor funds is available on the 5<sup>th</sup> anniversary (22.6.23) the manager will help facilitate off market transfers (Application Liquidity) on a case by case basis.

### **Net Performance**

Period	2018-1 Units	RBA Cash Rate Return
1 Month	0.66%	0.06%
3 Month	1.72%	0.23%
6 Month	3.47%	0.55%
12 Month	7.65%	1.29%
Since Inception*	8.04%	1.35%

## Fund details

**Distribution Frequency: Quarterly** 

Applications: Closed

Transfers: Units can be transferred to an existing/new investor upon the completion of required documentation as per the PDS (Section 4.5)

Pricing & Reporting Frequency: Quarterly
Minimum Investment Timeframe: 5 years (22.6.23)

Inception Date: 22.6.2018 Fund size: AUD \$30 million Benchmark: RBA Cash Rate

Buy/Sell: Nil

APIR Codes: OMF8680AU Management Fees: 1.25% plus GST

Responsible Entity: One Managed Investment Funds Ltd

Custodian: Mainstream Funds Services Pty Ltd Unit Pricing and Unit Price History:

www.realminvestments.com.au/media/4

Fund Statistics	
Running Yield	8.17%
Targeted Running Yield	5.50%
Credit Duration	1.89
Average Credit Rating	BB+
Number of positions	20

# Gross Running Yield\* 8.17%

\*Past performance is not indicative of future performance. The Gross Running Yield is the pre-fee income attributable to the portfolio, total return will be a function of this yield minus the fee. Please note the unit price can also experience modest variance as pay out of distributions sit at 95%. All outstanding amounts will be paid at the 30th of June.

# Credit Fundamentals explained

The Fund invests in syndicated bank warehouse facilities (Facilities). These Facilities are lines of credit which major banks provide senior funding to and the Fund invests alongside or in a junior position to the bank as the senior funder. In all cases these Facilities also have equity capital that is funded by the Originator or Sponsor, "skin in the game". These Facilities have an number of term features which help mitigate risk that can exist when investing in warehouse syndication. These terms can vary from deal to deal and can include:-

- underlying assets (the mortgages) are security against the drawdown of the facility
- · increased level of equity enhancement when compared to securities that trade in the over the counter market
- favourable intercreditor rights
- · short credit terms
- additional covenants
- · in many instances originator balance sheet cover to make good losses and Non-Performing Loans (NPL)
- · higher financing rate of return due to the structure, and the inability of the Facility to be traded quickly

Furthermore, where the total number of Non-Performing Loans (NPLs) breach arrears covenant limit, the originator is required to add additional capital to offset the breach. If there is a default and a loss on any loan, this is charged off against the excess income or capital of the originator in the facility. The originator must make this loss good and maintain a minimum capital balance NPL's can be removed from the facility, back onto the originators balance sheet in some instances.

Portfolio Managers: Andrew Papageorgiou Rob Camilleri Client Services: 03 8560 7297

# **Fund Update**

The portfolio is invested across a range of syndicated mortgage and asset backed warehouses, as well as public residential mortgage backed securities (RMBS) transactions. At month end approximately 82% of the capital series is invested within syndicated warehouse and structured RMBS notes, with approximately 13% of the fund held in public RMBS securities. The weighted average credit rating of the portfolio sits at BB+, with a short weighted credit duration of 1.89 years and a pre fee running yield to maturity of 8.17%.

# **Domestic Economic Performance & System Risk**

**Realm System Risk Monitor:** Our system risk has stabilised near -0.14%. Strength in collateral prices and increasing leverage across a range of product classes is speaking to the fact that the market is recovering. Our monitor is now back to late 2018 levels. We would characterise the measure as now indicating that the market is back to being balanced, after a period where performance of our measure spoke to moderate distress.

**Realm Australian Eco Monitor:** Our domestic economic monitor is tracking below trend. On balance the data is stable if uninspiring. Our base case remains that we expect the Aussie Eco measure to recover as property stabilises and interest rate cuts drive a recovery in consumption and an improvement in investment.

# Housing arrears & portfolio performance

Portfolio arrears performed well over the month, falling 2bps to 1.17%. This is due to the substitution of higher risk pools out of the portfolio. Arrears continue to be managed at a pool level to meet our internal risk/return criteria.

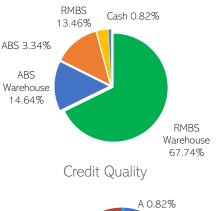
The S&P arrears index (SPIN) showed prime arrears for the month of August improving to 1.00% from 1.07%. Non-conforming arrears also improved, decreasing to 3.47% from 3.64%. Major bank arrears improved to 1.20% from 1.23%, while regional banks improved 30bps to 1.57%. Prime non-bank financials improved 16bps to 0.39% and prime non-bank originators remained steady at 0.68%.

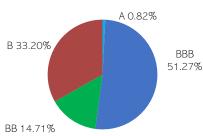
Geographically, all states saw improvements in arrear performance except the ACT, remaining steady at 1.03%. NSW improved 5bps to 1.24% and VIC improved 8bps to 1.28%. WA arrears improved materially falling a further 16bps to 2.75%, while the NT continued to improve, falling 12bps to 2.72%. Both QLD and SA improvements were also significant, falling 11bps and 13bps to 1.79% and 1.41% respectively.

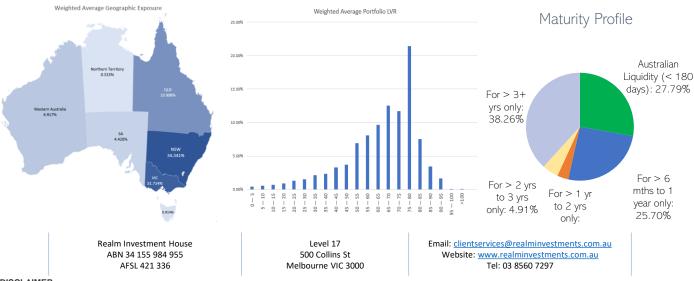
# Liquidity 1.68% Regional Bank 4.51% Non Bank 92.99%

Asset Type

Portfolio Composition







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