

# Realm Strategic Income Fund Enduring Units

## November 2020



### Fund Strategy

The strategy invests in balance sheet funding, secured corporate loans and syndicated secured bank facilities. Realm Investment House (RIH) partners with major banks and best of breed non-bank financial and corporate lenders to acquire exposures in high quality wholesale banking facilities.

The nature of the assets the strategy holds delivers investors an additional structural premium which is a function of the liquidity and complexity of these assets. Diversification within the Fund is achieved by diversifying banking partners, facility sponsors and the number of individual facilities. RIH's risk management and assessment overlay are used in assessing eligible exposures. RIH will actively manage & monitor the risk of each funding facility exposure during the life of the fund.

### Fund Objective

The strategy targets a return of 4.75% p.a. over the RBA cash rate over the life of the strategy. The Fund may suit investors seeking a high yield return with a moderate to high risk tolerance.

### Net Performance

Period	Enduring Units	RBA Cash Rate Return
1 Month	0.84%	0.01%
3 Month	1.97%	0.05%
6 Month	3.19%	0.11%
Since Inception*	4.60%	0.21%

\*Past performance is not indicative of future performance. Inception date is 21 February 2020.

### Gross Running Yield\* 6.15%

\*Past performance is not indicative of future performance. The Gross Running Yield is the pre-fee income attributable to the portfolio, total return will be a function of this yield minus the fee. Please note the unit price can also experience modest variance as pay out of distributions sit at 95%. All outstanding amounts will be paid at the 30<sup>th</sup> of June.



### Fund Withdrawal Windows

The fund is designed to take advantage of a range of structural premia in the bank facility and secured loan market. This requires a more structured approach to providing liquidity to investors for redemption purposes. The manager achieves this through making a dollar value of liquidity available every month for the purpose of meeting redemption requirements. It is the managers intention to make an amount of liquidity available every month.

### Fund Next Withdrawal Window

The next withdrawal window will be closing at 2pm AEDST on 31 December. We are accepting redemption requests for up to \$1,500,000 (4.6% of fund assets). The fund holds 4.8% in cash reserves. Further details will be posted on our website. See the link above.

### Fund Update

The portfolio is invested across a range of Structured Secured Facilities backed by loans (14.33%), Private ABS/RMBS Facilities (63.67%), as well as Public ABS/RMBS Facilities (17.19%). The weighted average credit rating of the portfolio sits at BB+, a weighted credit duration of 1.00 years and a pre fee running yield of 6.15%.

### Fund Details

**Distribution Frequency:** Quarterly  
**Applications:** Monthly  
**NEXT Redemptions Window:** 31 December - \$1,500,000  
*The manager is targeting monthly redemption windows*  
**Pricing & Reporting Frequency:** Monthly  
**Inception Date:** 21.2.2020  
**Fund size:** \$32m  
**Benchmark:** RBA Cash Rate  
**Buy/Sell:** 0.20%/0.00%  
**APIR Codes:** OMF5868AU  
**Management Fees:** 0.99% Net of GST  
**Responsible Entity:** One Managed Investment Funds Ltd  
**Custodian:** Mainstream Funds Services Pty Ltd  
**Unit Pricing and Unit Price History:**  
<https://www.realminvestments.com.au/our-products/realm-strategic-income-fund-enduring-units/>  
**Liquidity Window Notice:**  
<https://www.realminvestments.com.au/wp-content/uploads/Realm-Limited-Withdrawal-Offer-Notice-December-2020.pdf>  
**Platform Availability**

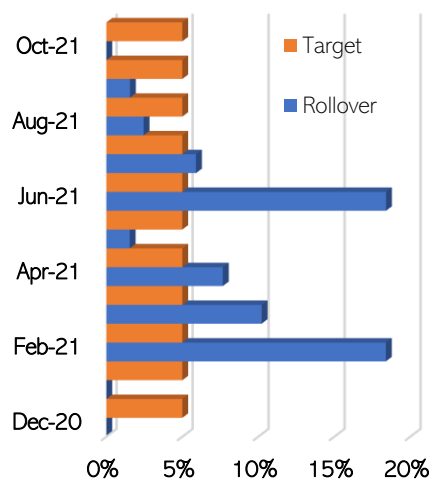
- Hub24
- Netwealth
- Powerwrap
- Xplore Wealth
- Australian Money Markets
- Spirefire
- Macquarie Wrap

### Fund Statistics

Running Yield	6.15%
Yield To Maturity	6.08%
Volatility†	0.60%
Interest rate duration	0.09
Credit duration	1.00
Average Credit Rating	BB+
Number of positions	44
Average position exposure	2.16%
Worst Month*	0.39%
Best Month*	0.63%
Sharpe ratio <sup>§</sup>	8.23

Calculated on Enduring Units unless otherwise stated. \*Since Inception 21 February 2020.  
 †Trailing 12 Months Calculated on Monthly observations. ‡Since Inception Calculated on Monthly observations

### Rollover vs Target



#### Distribution:

Broc McCauley 0433 169 668  
[broc.m@realminvestments.com.au](mailto:broc.m@realminvestments.com.au)

Client Services: 03 9112 1150  
[clientservices@realminvestments.com.au](mailto:clientservices@realminvestments.com.au)

Level 17, 500 Collins St.  
 Melbourne VIC 3000

### Transactions & Market Flow

RMBS markets continue to be inundated with new investor interest, seeking exposure to the highly attractive yields and the strong technical performance of the Australian Housing market. Aggressively bid primary transactions from both onshore and international market participants continued to drive yields tighter within public RMBS and ABS markets. Market pricing is being well supported by the current view of a lack of issuance into 2021, complemented by strong flows into income based products searching for yield and a strong offshore presence looking to capitalise on the quality of the collateral within the Australian housing market.

The strength in public markets is very supportive of private RMBS/ABS. Private markets continue to deliver a healthy yield pick up over public markets, by virtue of certain structural factors. As public markets continue to outperform driven by the aforementioned technical considerations, we expect that the relative attractiveness of private markets will only increase.

For context the COVID driven sell off in March brought Private RMBS securities in line with Public securities, however as the market has recovered the differential between these security types has increased back to pre-COVID levels. While strong public market performance does have some bearing on private market pricing and yields, private assets are bilaterally negotiated and are priced through the cycle.

In terms of the environment, the exit of some mezzanine lenders from the Australian market has provided a strong pipeline of transactions for the fund to assess, across a diverse range of assets including personal loans, auto loans, commercial real estate and residential housing. Due to the very limited amount of investors available to access private mezzanine lending markets, spreads have widened reflecting the higher illiquidity, complexity and aversion premia. The funds positioning gives it a unique ability to take advantage of these higher yields within the current transaction pipeline. There is ample transaction flow to accommodate the ramp up of our private asset portfolio.

### Housing Arrears & Portfolio Performance

Portfolio arrears improved 7bps to 0.49% over the month which remains well within the current arrear's expectation for this portfolio. Market arrears as reported by the S&P SPIN Index showed prime arrears improved 7bps to 0.98% for the month of September, while non-conforming arrears weakened slightly to 3.56%.

### Portfolio Risk Analysis

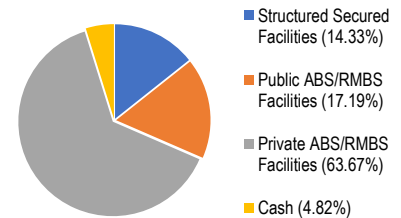
Collateral values as shown by Corelogic's national home value index recorded another strong month with a 0.8% rise in residential property values nationally, a second positive month after having posted five months of declines. This was wide ranging with all capital cities posting a rise. Property price expectations from various bank economists have begun to turn with expectations of price rises ranging between 5-10% over the next year. This is very positive for structured credit, where it improves asset recoverability. Housing activity also remained strong across the states. Pent up demand over the lockdown period - which had been suppressing auctions and inspections, especially in Melbourne - has released and continues to be a driver of auction rates. Other states also recorded good clearance rates over the month on good volumes.

Each of these technical factors signal a strengthening market, and while the recovery from the COVID fallout is still underway, the quality of loans written, level of arrears recovery and collateral price appreciation within the Australian housing market is evident, and continues to attract a wide array of investors to the asset class, driving both tighter yields and portfolio performance.

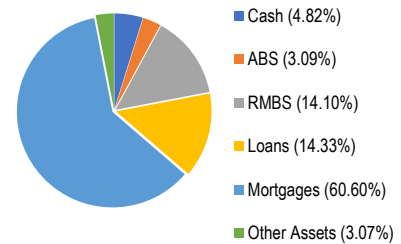
Government support through the Forbearance SPV (which was designed to support the borrowers of non-bank lenders), continues to experience only modest utilisation with only approximately \$100 million drawn at the last reported date. Of the \$15 billion committed by the government only 0.68% has been committed to use for the purpose of forbearance, this provides comfort that the system is well positioned to absorb the fallout of the COVID crisis.

**Disclaimers on Following Page**

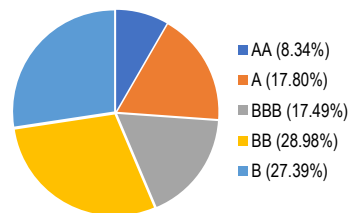
### Portfolio Composition



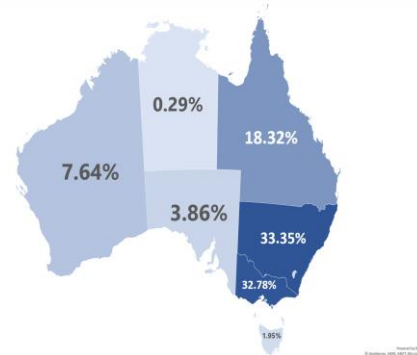
### Collateral Type



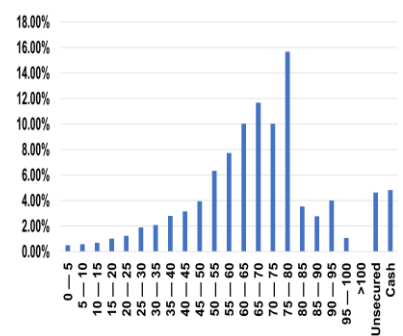
### Credit Quality



### Geographic Exposure



### Weighted Average Portfolio LVR



### DISCLAIMER

Realm Investment Management Pty Ltd ACN 158 876 807, a corporate authorised representative (number 424705) of Realm Pty Ltd ACN 155 984 955 AFSL 421336 (Realm) is the investment manager of the Realm Strategic Income Fund Enduring Units (ARSN 624 861 589) (Fund). One Managed Investment Funds Limited (ABN 47 117 400 987) (AFSL 297042) is the responsibility entity of the Fund (OMIFL). The information contained in this document was not prepared by OMIFL but was prepared by other parties. While OMIFL has no reason to believe that the information is inaccurate, the truth or accuracy of the information contained therein cannot be warranted or guaranteed. Anyone reading this report must obtain and rely upon their own independent advice and inquiries. Investors should consider the product disclosure statement (PDS) issued by OMIFL before making any decision regarding the Fund. The PDS contains important information about investing in the Fund and it is important investors obtain and read a copy of the PDS before making a decision about whether to acquire, continue to hold or dispose of units in the Fund. You should also consult a licensed financial adviser before making an investment decision in relation to the Fund. A copy of the PDS (Dated 31 January 2020) and continuous disclosures may be obtained from <http://oneinvestment.com.au/realm/> or <http://www.realminvestments.com.au/>. Realm believes that the information contained in this document is accurate when issued. Realm does not warrant that such information or advice is accurate, reliable, complete or up-to-date, and to the fullest extent permitted by law, disclaims all liability of Realm and its associates. This document should be regarded as general information only rather than advice. In preparing this document, Realm did not take into account the investment objectives, financial situation and particular needs of any individual person. The information contained in this document must not be copied or disclosed in whole or in part without the prior written consent of Realm, and Realm accept no liability whatsoever for the actions of third parties in this respect. It is presented for informational purposes only and is not to be construed as a solicitation or an offer or recommendation to buy or sell any securities. Any opinions expressed in this document may be subject to change. Realm is not obliged to update the information. The information must not be used by recipients as a substitute for the exercise of their own judgment and investigation. Neither Realm nor any of their directors, employees or agents accept any liability for any loss or damage arising out of the use of all or part of, or any omission, inadequacy or inaccuracy in, this document. OMIFL and Realm do not guarantee the performance of the Fund or the repayment of any investor's capital. To the extent permitted by law, neither OMIFL nor Realm, including their directors, senior executives, employees, consultants, advisers, officers or authorised representatives, are liable for any loss or damage arising as a result of reliance placed on the 30 November 2020.

### ZENITH DISCLAIMER

The Zenith Investment Partners ("Zenith") Australian Financial Services License No. 226872 rating (April 2020) referred to in this document is limited to "General Advice" (s766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance is not an indication of future performance. Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at [www.zenithpartners.com.au/regulatory-guidelines-funds-research](http://www.zenithpartners.com.au/regulatory-guidelines-funds-research).