## REALM STRATEGIC WHOLESALE INCOME FUND

SEPTEMBER 2024



#### **FUND OBJECTIVE**

The strategy targets a return of 4.75% p.a. over the RBA cash rate over the life of the strategy. The Fund may suit investors seeking a high yield return with a moderate to high risk tolerance

#### **CLASS A DETAILS**

Distribution Frequency:

Quarterly

**Applications and** 

**Redemptions:** Monthly

Pricing & Reporting

Frequency: Monthly

Inception Date: 3.8.2020

Taraet: 4.75% over RBA

Cash Rate

Buy/Sell: 0.00%/0.00%

APIR Codes: AMT3151AU

Management Fees: 0.77%

**Net of GST** 

Responsible Entity: AMAL

Trustees Pty Ltd

Custodian: State Street

Australia Limited

**Platform Availability:** 

Powerwrap

#### **NET PERFORMANCE**

PERIOD	CLASS A UNITS	TARGET	EXCESS OVER TARGET	CASH
1 Month	0.91%	0.75%	0.16%	0.35%
3 Month	2.46%	2.27%	0.20%	1.08%
6 Month	4.95%	4.54%	0.41%	2.16%
1 Year p.a	10.56%	9.09%	1.47%	4.34%
2 Years p.a	10.20%	8.67%	1.53%	3.92%
3 Years p.a	8.66%	7.55%	1.11%	2.80%
Since Inception p.a*	8.32%	6.80%	1.52%	2.05%

Calculated on Class A Units unless otherwise stated. \*Since Inception 3 August 2020. †Trailing 12 Months Calculated on Monthly observations. <sup>a</sup>Since Inception Calculated on Monthly observations

#### **CLASS A STATISTICS**

Running Yield	9.88%
Yield To Maturity	9.68%
Volatility†	0.19%
Interest rate duration	0.04
Credit duration	1.31
Average Credit Rating	BBB+
Number of positions	118
Average position exposure	0.83%
Worst Month*	0.21%
Best Month*	1.36%

#### **GROSS RUNNING YIELD\* 9.88%**

\*Past performance is not indicative of future performance. The Gross Running Yield is the pre-fee income attributable to the portfolio, total return will be a function of this yield minus the fee. Please note the unit price can also experience modest variance as pay out of distributions sit at 95%. All outstanding amounts will be paid at the 30th of June.

#### **FUND STRATEGY**

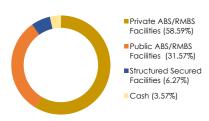
Realm Investment House (RIH) partners with banks, best of breed non-bank financers and corporates to fund high quality wholesale banking facilities, in particular mortgages and loans. The nature of the assets the strategy holds delivers investors an additional structural premium which is a function of the liquidity and complexity of these assets. Diversification within the Fund is achieved by diversifying banking partners, facility sponsors and the number of individual facilities. RIH's risk management and assessment overlay are used in assessing eligible exposures and actively managing & monitoring the risk of each funding facility exposure during the life of the fund.

# REALM STRATEGIC WHOLESALE INCOME FUND

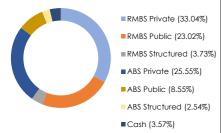
REALM INVESTMENT HOUSE

SEPTEMBER 2024

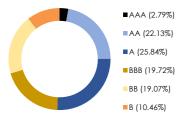
### PORTFOLIO COMPOSITION



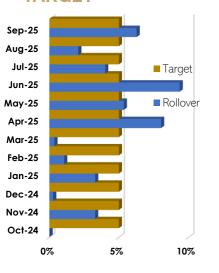
#### **COLLATERAL TYPE**



#### **CREDIT QUALITY**



#### ROLLOVER VS TARGET



#### **FUND CLASS A UPDATE**

The portfolio is invested across a range of Private ABS/RMBS Facilities (58.59%) Public ABS/RMBS Facilities (31.57%) and Structured Secured Facilities backed by loans (6.27%). The weighted average credit rating of the portfolio sits at BBB, a weighted credit duration of 1.31 years and a pre fee running yield of 9.88%.

The month of September saw the Realm Strategic Income Fund – Wholesale close four new trades, with six others in the final stages of completion for the coming month. The fund recorded a gross running yield of 9.88% as at month end, while maintaining a weighted average credit rating of investment grade (BBB+).

The funds return continues to be attributed mainly to the high accrual of assets in private and public markets, with a small amount of capital appreciation of the funds public book adding a tailwind to this month's performance. The fund continues to expand banking relationships with banks as well as new and existing issuers, and maintains a very healthy deal flow pipeline of new transactions to assess and fund over the coming months. Structural protections remain strong, and all transactions within the fund continue to perform at or above expectations.

#### **PORTFOLIO RISK ANALYSIS**

**Housing Market Performance**; Australian residential property values increased a further 0.5% over the month of September, as reported by the CoreLogic 5 Capital City aggregate property index.

With the exception of Melbourne, the remaining 4 capital cities of Sydney, Brisbane, Adelaide and Perth all recorded gains in both housing (increasing 0.4%) and units (increasing 0.6%). Perth and Adelaide property markets lead the increase this month, with units increasing faster than houses in both states. Sydney houses and units both recorded increases of 0.1% and 0.6% respectively, while Melbourne decreased 0.2% for housing but increased 0.1% for units.

Auction clearance rates decreased to hover around 60% over the course of the month and into the first week of October as auction volumes picked up for the spring selling season. Housing finance data saw seasonally adjusted new lending increase 1% for the August reporting period. The increase in lending was seen in both owner occupiers (increasing 0.7%), and investors (increasing 1.4%), representing a yearly percentage change of 16.8% for owner occupiers and 34.2% for investors.

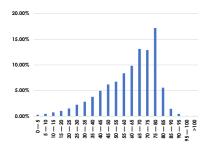
In terms of sector performance, arrears within the system remain low and our outlook for the strategy remains constructive.

### REALM STRATEGIC WHOLESALE **INCOME FUND**

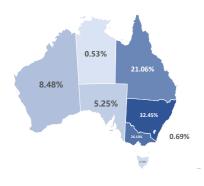
SEPTEMBER 2024



#### WEIGHTED **AVERAGE PORTFOLIO LVR**



#### **GEOGRAPHIC EXPOSURE**



#### TRANSACTION AND MARKET FLOW

Market Update; Structured credit markets continued to rally again over the course of the month. New transactions continue to be brought to market as issuers continue to utilise tighter spreads to issuer transactions more economically. Transactions ranged a variety of market subsectors, again including regional banks, prime non-banks, non-conforming non-banks and auto lending. Spreads across all classes of notes continued to tighten, with the largest tightening witnessed within the junior mezzanine (sub investment grade tranches). Secondary market volumes continue to remain very weak as investors elect to hold stock instead of selling to the market and risk not being able to pick up more stock to fill the position.

Private Assets; Private market yields continue to exhibit a substantial pickup in spread to similarly rated public notes, although spreads in both classes continue to tighten with consistent demand from investors. Stringent covenants, portfolio parameters, and eligibility criteria continue to be enforced across all portfolio transactions. Performance metrics for all funded trusts are consistently meeting or exceeding projections, with covenant compliance maintained across the board.

Portfolio Pipeline; The fund maintains a strong deal flow pipeline with eight transactions currently within the final stages of documentation and funding. Fourteen facilities remain in due diligence portions of the funding pipeline with a further five opportunities due to be screened in. The fund will continue to utilise this pipeline to accommodate unitholder demand and assist the fund in meeting its stated return outcome.

#### **HOUSING ARREARS & PORTFOLIO PERFORMANCE**

Portfolio arrears improved 7bps over the month to 1.78% for the month of September. Arrears continue to perform well within expectations, and continue to be monitored closely.

Prime arrears as reported by S&P's SPIN index for August improved 5bps to 0.89%. Nonconforming arrears increased to 4.25%. Both results remain strong in comparison to both market expectations and historic index levels.

#### **REALM INVESTMENT HOUSE CONTACTS**

Broc McCauley T: 0433 169 668

E: broc.m@realminvestments.com.au

Finbarr Warren

T: 0405 543 196

John Hawkins

E: finbarr.w@realminvestments.com.au

T: 0424 837 522

T: 0408 841 886

 $\hbox{E:}\ \underline{matthew.b@realminvestments.com.au} \quad \hbox{E:}\ \underline{john.h@realminvestments.com.au}$ 

Melbourne VIC 3000

LEVEL 6 31 Market Street Sydney NSW 2000

**Rhys Kostopoulos** T: 03 9112 1150

E: rhys.k@realminvestments.com.au

## REALM STRATEGIC WHOLESALE INCOME FUND

REALM INVESTMENT HOUSE

SEPTEMBER 2024

#### **DISCLAIMER**

Realm Investment Management Pty Ltd ACN 158 876 807, a corporate authorised representative (number 424705) of Realm Pty Ltd ACN 155 984 955 AFSL 421336 (Realm) is the investment manager of the Realm Strategic Wholesale Income Fund Class A Units (Fund). AMAL Trustees Pty Ltd (ACN 609 737 064) (AFSL 483459) is the trustee of the Fund (AMAL). The information contained in this document was not prepared by AMAL but was prepared by other parties. While AMAL has no reason to believe that the information is inaccurate, the truth or accuracy of the information contained therein cannot be warranted or guaranteed. Anyone reading this report must obtain and rely upon their own independent advice and inquiries. Investors should consider the Information Memorandum (IM) issued by Realm before making any decision regarding the Fund. The IM contains important information about investing in the Fund and it is important investors obtain and read a copy of the IM before making a decision about whether to acquire, continue to hold or dispose of units in the Fund. You should also consult a licensed financial adviser before making an investment decision in relation to the Fund. A copy of the IM (Dated 03 July 2020) and continuous disclosures may be obtained from http://www.realminvestments.com.au/. Realm believes that the information contained in this document is accurate when issued. Realm does not warrant that such information or advice is accurate, reliable, complete or up-todate, and to the fullest extent permitted by law, disclaims all liability of Realm and its associates. This document should be regarded as general information only rather than advice. In preparing this document, Realm did not take into account the investment objectives, financial situation and particular needs of any individual person. The information contained in this document must not be copied or disclosed in whole or in part without the prior written consent of Realm, and Realm accept no liability whatsoever for the actions of third parties in this respect. It is presented for informational purposes only and is not to be construed as a solicitation or an offer or recommendation to buy or sell any securities. Any opinions expressed in this document may be subject to change. Realm is not obliged to update the information. The information must not be used by recipients as a substitute for the exercise of their own judgment and investigation. Neither Realm nor any of their directors, employees or agents accept any liability for any loss or damage arising out of the use of all or part of, or any omission, inadequacy or inaccuracy in, this document. AMAL and Realm do not guarantee the performance of the Fund or the repayment of any investor's capital. To the extent permitted by law, neither AMAL nor Realm, including their directors, senior executives, employees, consultants, advisers, officers or authorised representatives, are liable for any loss or damage arising as a result of reliance placed on the reliance placed on the contents of this document. Realm only provides services to wholesale clients, as defined in section 761G of the Corporations Act. Past performance is not indicative of future performance. Information in this document is current as at 30 September 2024.